

A Recap:

Last week Brandon Dawson introduced connected businesses. He gave several talks during the 10X Growth Conference this year. We will introduce you to one of the \$10 trillion opportunities being brought to you by Grant Cardone and Cardone Ventures.

Preparing for the \$10 Trillion Wealth Transfer

We are going to prepare those of you that are interested in being prepared. It doesn't matter where you're at the life cycle of preparing yourself as long as you have the belief. We're gonna prepare you to become one of those owners of one of those trillion dollar businesses. And if you're already in one of those businesses, we're going to expedite your success, expedite your growth. We're going to help you come alongside of you, invest with you in our equity group. We're going to come alongside and find businesses for you that we can buy for you with you as your partner. See Grant has been crystal clear about what he wants in this organization. **Every single person that works in this organization serves the mission. The mission is to prepare you to 10X all aspects of your life. And we will invest. We will create.**

Grant they just did 30 hours on how to buy a business with no money. We're out buying businesses right now with no money with partners, showing them how to do it. I would challenge you.

Introducing 10X Health:

Now when I met Grant he kind of poked fun at me right? He was like "Hey, you're a little chubby dude." He knows I wasn't happy with where I'm at. Look at [Grant], he is in remarkable shape. "Don't make fun of me. Help me." He said, "Like I'll help you do but I'm gonna be up your ass. Like I'm gonna push on you. [And] You're gonna need to do your part."

Now, how did he help me? He introduced me to Gary Brecka. And all of a sudden I'm getting IV drips. My eyes are bulging out of my head. I'm feeling amazing. I'm going down to the gym. I'm trying to keep up with them.

How do we bring health and wellness to the world? How do we get people off of drugs? How do we get people that are branded certain ways by the medical community to sell them pharmaceuticals...how do we get everybody off that and get them to live happier, healthier, more functional lives? This is going to be one of the biggest business opportunities I've

ever put my fingers on I've ever seen. I personally know every person that it's impacted their life in such a significant, such a remarkable way. It's kept us healthy, it's kept us safe. It's kept us moving. And we want to bring it to you as an investor as a potential joint venture partner or as a franchisee. We're releasing here that we now are open for business at 10X Health if you're interested. And this is one of many of businesses that we're creating for those of you that want to take control of your personal, professional, and financial life and you want to choose your destiny. We're going to create multiple businesses for you. You have to show now when your decisions are informed based on data, current trends, future potential, over emotions. You can make better decisions would you agree?

There are seven key things that you have to do to become \$125 million high valued company. You don't need to do them all at the same time. We're going to walk you step by step from 100,000 to 3 million you got to do the right things at 3 million, at 8 million, etc. If you knew what you needed to do to be prepared to take advantage of this unbelievable, unprecedented movement that's happening with wealth transfer and business opportunities. Would you do it? See, this is a \$10 trillion opportunity. How bad do you want it?

3 Questions to Ask:

I believe there's three questions you should ask anybody you're getting advice from:

#1: What's the biggest thing you've ever built?

#2: What's the most amount of money you've ever made? The biggest thing you've ever built? And this has got to be quantified with how many employees, revenue and profitability. You need data to listen to people otherwise shut them out.

#3: What's the biggest exit you've ever had?

If they can't address those three questions, shut it down. There's way too much BS advice, free advice, promoted advice but they've not done it. They're not going to help you do it. I promise you that.

**What do you
need for a “total
business transformation”**

With a total business transformation:

1. You got to develop your sales skills
2. You have to develop your presentation skills
3. You have to have the courage to look people in the face and talk to them about what you do
4. You got to develop people to be the best version of themselves.
5. You got to your job as a leader to inspire confidence in people.
And that's what Pete Vargas teaches with 10X Stages.