

About Stormy Wellington:

Stormy Wellington went from stripper to multi-millionaire as a fitness influencer, author, entrepreneur and a successful multi-level marketer. She is also set to star in a Lifetime reality TV show, Million Dollar Hustle with her daughter Maniya Canty, Bring It! star Dianna Williams, wellness expert Nathalie Nicole Smith, entrepreneur Bawselady, motivational speaker Tammy Price, network marketing expert Bianca Shadai, and marketing coach Ana Cantera.

On a rough start:

Wow. All right, y'all. I said it's go time, grow time. I know you're gonna use this energy on the stage. I do realize that I am a black woman, and I got some soul and I got some energy and I noticed it's not what you're used to. But that's the reason why Elena and Grant Cardone put me on stage. Because it's time for us, it's time for us to step into what we're not used to.

Hold on, who dropped out of school? In the ninth grade I had my first child at 15. I used to be a stripper in a strip club to provide for my family, not because I wanted to but because I didn't have these types of environments with successful people to learn from and all I knew was what I was exposed to.

Do you understand? My first time going to strip club I was 13 years old. I had to make some money and turn my water back on. I was told I was never going to be nothing, a nobody. And for a long time, because my mama sold drugs, my father sold drugs. I really believed the stuff that I was told.

But then I realized that man is made out of himself, that man is made and unmade by his daily choices and decisions. And we become like whatever we desire, whatever it is that we believe that we can become.

I remember having to steal food to feed my son. I remember having to steal clothes to clothe my child, and then one day I woke up I said no.

I deserve better than this.

See, when you look at the definition of deserve it means a reward or punishment. So you could deserve to be punished because you know you don't realize that success is your right, your responsibility and your duty like uncle Grant says.

And I woke up one day and I said no, it's go time, grow time. You got to get ready to go create another narrative, a new reality. I got a ninth grade education...well, I made over \$50 million in the last eight years. I got three kids from three baby daddies, married and divorced. I've been through depression, I had suicidal thoughts, there were days I pray to God don't wake me up. And I said no, it's go time, grow time! So with all that being said, I want you to think about where you came from. Because sometimes we forget where we came from.

On having a goal:

See four years ago, at this very hotel, Grant didn't even notice me. Four years ago, you had a business bootcamp and I came. I was one of two black folks in the room and one was just security. And I sat down not really caring but it was something about the energy, the reality, of how real Mr. Cardone was. And I said that man is my uncle from another mother right there. He had that soul and I loved his reality. I love his roots. I love his truth. I love how he was just readable. I sat all the way in the back because I didn't believe that I deserved to sit in the front. And to be honest with you, I felt uncomfortable. Because I didn't believe I belonged in that row. And I sat in the back and as he played Jay Z and Kanye West...I said hold up, he wanted me.

And I said four years ago at this very hotel, that I will be speaking at Growth Con.

I spoke it, I believed it. I put myself in the right roles.

I am the largest African American investor in Cardone Capital. He thought I was playing. But when I heard I could drop 5 million... no, I went here to put some respect on my name. I want him to know that this little black girl that may not have the vernacular like you, may think that she's a little limited in her being...I'm gonna show you that I'm more than I look like. So let me drop the \$5 million in Cardone capital real quick.

So tell me, you all who scared to make the investment? I said I was gonna be on his stage. How was I going to separate myself from everybody else if I don't do something different? So I wanted to make myself uncomfortable. I waited for this, but I wanted to make him uncomfortable too. Yeah, I want you to tell all your friends about his little black girl who dropped the \$5 million on you. And then I had the audacity to put my office

on the sixth floor in the bank that we bought together. So not only am I collecting rent off my home with Mr. Cardone, but I also rent for myself.

Who are you? Why are you putting the limits on your life?

Take the limits off your life. Don't talk about who you are. Show the world who you are.

We always gonna get tested and tried to see if you are authentic, efficient, and real. See everything real that leaves the manufacturer has to go through rigorous tests because the manufacturer of that product got to make sure that it works efficiently. And if it doesn't work efficiently...

How many of you ever got a recall on your car? Yeah, because something wasn't working. Have you ever got a recall on some type of device that you purchased it because something was wrong? See Stormy will not be recalled. I will make sure that my presence is known so you all never forget me. Let me make sure you'll never forget this a real black girl. I want you to show you this the real black girl with a big booty and all that. Grant Cardone got the real black girl that microphone.

But I want to tell you something. There's three things you must know about who we are as beings. And I've learned this and it changed my life. You have to learn to be intentional with everything that you do.

There's something called the law of causation. You got to know what are you causing to happen. What are you wanting from the thing that you are doing? See everybody wants to be successful, That's a want...but you got to be a doer. And you got to decide that I'm gonna make it against all odds. I'm gonna make it, even if it feels uncomfortable. See, I learned this and it changed my life and I don't even know why I got it from. I say Stormy, I will leave a legacy. I will break generational curses, I will not be broken. I will be better...to be first than to be last. Hello. It's better to sell than to be sold. It's better to 10x your life than to be comfortable.

**The seed, the soil, or
the saboteur:**

**So I said to myself, you are either the seed, or the soil or
the saboteur.**

Every single moment you got to ask yourself, am I in an environment where I need to operate at as the seed? See you know the Bible says that you should be fruitful and multiply. And I'm a girl that I believe that certain principles cover the universe. I am grateful for you [Grant Cardone] being my example. I am grateful for you being a role model. I'm grateful for me believing that if I was the white man, I'll be you! See I told him If I was a white man, I will be you. I like how to maneuver in and out of who we are. There are certain environments that you put yourself in that you are the seed. Right now y'all, we are the seed at Mr. Cardone's soil, we're in a 10X soil. He put this together for us to grow. It's not that they're selling stuff. They believe in the product that they are offering us. We believe in 10X health, we believe in 10X stages, we believe in 10X ladies. So we're offering it to you because we're creating a community of drivers not survivors of 10Xers.

This is the biggest stage I've ever been on so far. I said so far, because I like it up here. I thought I was gonna be scared. Thank you I never thought I'd be this comfortable talking about a bunch of white people.

I had to go get recertified for my last check and my food stamps and my section eight and I had a conversation with Elena a couple of weeks ago and it blew my mind. And they were like what's section eight. Was that like a street in Rome? I said no, section eight is government housing. That's when you don't make enough money and you you get a voucher and they pay for your rent. Like I used to be on section eight and I thought it was cool. Do you understand I was on section eight and I was proud. I was the one that brag to my friends and I ain't gotta pay rent and y'all do. Do you understand this is where I come from? I said no, the culture needs an example. If I can do it, I hope you do it.

Do you all understand the stage I'm on. Billionaires were on the stage. We are in billion dollar energy. A man that came from nothing. So number one every minute, every moment, you got to ask yourself, am I the seed in this situation? Which means

shut up. It means listen. It means you don't know everything, it means just grow. Be quiet because you are placed in this environment, because your seed which is your being, needs to grow. Sometimes we start making money and we are doing better than our peers and we think we're better than everybody else because we got a fancy title and all that, but it's another level with your name on it. And that's why you see so much more for yourself.

That's why many of you all are not comfortable where you are right now? You ain't comfortable. Because there's another level with our name on it.

And sometimes you got to change positions. You got to say, "Hold on, wait a minute." I know the story in this environment and I'm not gonna come down to these peoples' level. I'm the soil for you, which means now I got to feed you, I got to fertilize you, I gotta water you. I'm your sunlight. This is why I am in this moment.

But here's the messed up part, we become the saboteur. Saboteur means to self-destruct or to self sabotage. And I'm gonna tell you right now, people will make you want to self-destruct and self-sabotage. Because people will feel uncomfortable around you because you have a strong desire for more. You got people that are trying to stop you because it's like when is it good enough for you? Why are you still so ambitious?

And they get around you and they feel uncomfortable. They don't know that they should be the soil right now, or the seed right now. They don't know.

And here's what I've learned, have compassion for them. Have compassion for these people and decide. Guess what? decide you're gonna grow anyway. I said, decide you're gonna grow anyway regardless of who feels uncomfortable, this is what you got to know.

So here's some question I want you to ask yourself, am I the seed right now? How many of you ought to be seeds right now in this Mr. Grant Cardone's 10x environment? Oh, y'all think you all too big? We all seeds, you know why? You know what I love about this event. How many of you have been to

Growth Cons in the past? It's like you still growing three years after. It's like you just become this new person like you just can't stop because you just remember one thing that was said on the stage.

And I say, here is the example. He's crazy but he is our example. One man with courage represents the majority. I said one man with courage represents the majority! He didn't even tell us who was competent to speak and we still purchased our tickets because we knew that it was something that we needed. Let me tell you something, you got to ask yourself, who do I got to be at every moment? If you don't remember nothing about me? Don't remember my booty. Don't remember my beauty. I want you to remember I got to know who I am in this moment. See everybody is battling a few things.

Do you really know who you are?

The first thing we're battling is: who are we? You know, like do you really know who you are? Like, do you know you are born with a seed of greatness on the inside of you? And sometimes we forget that, because a hater or someone who's jealous or intimidated by our light, or our shine, or our seed is growing. Do you know who you are? Like how many of you know who you are? Like take away the title. Like who are you in your core? Who are you and your soul?

You know my favorite speaker? Yeah, please give it up my favorite speaker, I just saw here, Scarlett [Cardone]. I love Scarlett. You know why? Because every time I asked her, do you know who you are? and she's like, "Yes I do." I'm like dang, how do you know? See there's a lot of us in this room right now that really have no idea like who we really are. And it is because of people, it's because of our fear. Some of us are afraid to blossom. We're so afraid because we don't know. We don't figure out the taxes. That's a fear for all of us. I gotta pay more taxes. And then you start sabotaging. Are you afraid that you're gonna outgrow your comfort zone? But I want to encourage you all today...no matter what happens...keep putting yourself in these, this is something called total immersion. We need this. I needed this. I just left my own conference. And I couldn't wait to come in here. Like I'm a kid. I'm excited about being in this environment because I know that it's going to make me grow, and I'm very aware. Yes, I know my life would never be the same after Growth

Con, and I'm ready for it. And sometimes you don't know what's next for you. Can I tell you all? So then listen. Don't be afraid of the not knowing...that's what faith is for...that's what belief is for... that's what not knowing is for. And that's why no matter what, you got to know who you are.

How many y'all queens in a house today? Well, my point is that you asked that you are pleased that you're the queen? Where are the queens today? Thanks. You ain't no queen without a king. Where are my kings? Do you all know, don't let nobody steal your power. Let nobody steal your passion. Let nobody put no limitations on you. Like this right here, made me realize, "Girl you want it." Number one, you got to see it. You got to see. I'm not talking about with your physical eyes. I ain't talking about them. You got to be able to wake up in the morning when all hell is breaking loose and people can't sit on you because they don't like what you put on the stage and you know you got to go outside and you got to test the grass and look up to the sky and say, "I know who I am. I know who I am. I know what I'm doing. I know what I'm here for." No matter what, you got to see it with your spiritual eyes. You got to see everything. You think Grant ain't see this first? How can you get a room this size, with this many seats, spent 8 million, and not see us in the room already? Let me repeat that because you all may not have caught that. If he didn't see us, he could have constantly did this at Cardone Capital. He could have got a room for 1000 people to play it safe. But do understand, he saw all of us, he felt all of us.

The power of visualization:

First, he saw with his spiritual eyes. Second, he started speaking about it. He started speaking about, he started assembling the people. I'm sure he spoke with his wife first and then he called Jared. See we got to stop hanging around people that make us comfortable. Tap in. The cycle applies pressure. Speak it. And in the beginning, when you see it is scary. I know it was scary, it's just crazy. It's crazy man. He's crazy to put me on a microphone. He's crazy to book Trump. I get that a lot of crazy stuff, he does like controversial stuff that cannot say with a capital P. But you can't do that when you ain't got the freedom, the money, the vision.

Speak it. Speak it until to you believe it. You ain't gotta believe it in the beginning.

Listen, last year, true story. Grant called me for a ticket. In my mind, I said is this man that desperate? He called to me to buy \$10,000 tickets. He must be going broke or something? Because he really called me and I'm like...the first thing in my mind said he wanted me to buy a ticket cause he wanted me to spend \$10,000. But something else inside of me said, no, he knows you need to be in the right room. You need the soil, cause you're the seed and he wants to see you growing, dummy. Don't be dumb. I said don't be dumb. Good will be done. So I bought the ticket. I got there and sat on the second row. Just a true story, Tyrese at the stage. I'm like, all right, you got a little black guy on this thing. Hey, not my kind of black guy. They're gonna get that.

I'm a different kind of black like...I'm still like blackity black black I'm fixing to go to the store. I still say I'm a spinner. I'm one of them kind of blackity black black, you hear me? So I'm like, Tyrese ain't my kind. I love Tyrese, but I'm like, nah, he and I sat there the whole time, I was looking at his eyes. I don't even think he saw me but I was looking at Grant and I was saying I will speak on your stage. I will speak on your stage. I will bring more black people to 10X than Tyrese. Like Steve Harvey playing, I'm like, they not my kind of black people. I'm still gangs. I'm not used to this, Tyrese and Steve Harvey. I'm a different kind. I ain't used to this right here, this like. They brought me up on the elevator in the back. We walk through the back. I keep saying I don't know how to speak. I go get what I want. Now, I sit down I'm not going to go get it. I feel that's what manifests me. I got to eat. So I'm sitting on the front row and everybody coming. I'm trying to clap. I'm trying to be excited but the whole time. I'm like, I will speak on your stage. And every time he looked at me, probably he was like, what is wrong with her? I'm gonna speak on this stage. I was speaking to him with my eyes. I gotta figure out how to get his attention. I gotta figure out what's gonna make him see me for real. You all know, Grant be moving fast. What do I do? We started talking about the investment in the properties and all this stuff. I had a lot of other things I could do with my money. I still know how to gamble. I know how to get them. I went in and I started talking to him. Boom, I dropped that \$5 million. He called me all the way from Cabo. I didn't think he was gonna do it. It is because I want him to see me. And I know this is because I want to be the black woman that makes my culture proud. I want to make my people proud, I want my

people to realize that there's nothing that we can't do, I want to say anybody that was once told they couldn't do. I want you to be more. We could do anything we put our minds to.

See it then Speak it:

So you got to see it, and got to speak on it. And as you speaking on it, you know what starts to happen? That's why y'all let me tell y'all you got to have a formula. A formula to get to that real faith, meaning, I know I'm going somewhere. Faith is the substance of things hoped for, the evidence of things not seen, I don't quite know how I'm gonna get there but I believe in me. I'm the corporation, I'm the brand, I'm the founder, and the entertainer.

Can I tell you something, we are all connected in this room today. We are all connected in consciousness in this room today. So we literally got millionaire and billionaire mentalities as of now. Whoever you hang around, you become connected in consciousness. So now you got that million dollar energy and that million dollar desire, that billion dollars desire. Like, you got it. What is your routine like? Like, every day you got to learn something new. Every day you got to work harder than you did the day before. Every day because you are Me, Inc.

Take Action!

I learned this to change my life. Never leave the site of decision without taking action. Will you really believe in your next level? What is the action you gonna take?

When I went to Growth Con I spent \$40,000 in one day and I was proud of it. I was walking different, bow-legged on what happened. After 10X Stages, I was like yes, I paid. They said, "You want to do a payment plan?" Just because I wanted him to talk about me in the back. I made sure not to do a payment plan. I could have. No, I want to make sure Pete go talk to Grant, Grant and Jared and Brandon like, that little black girl, she did it again. You think I didn't know they're talking?

Some of you all, you just want to take a picture. I purposely don't want to be in a picture. I want some passive income. I want some cash flow. How are we gonna get some money? Show me how are we gonna get some money so I'd be willing to picture deep down inside. But I want to be like, "she never asked for a picture?!" Because I want to put some respect on my name.

So the aim is your mindset. Invest in yourself. This is just the beginning. This is just like elementary. We just getting started for real. We got to do it again and again and we got to put ourselves where we see ourselves. As a matter of fact, repeat after me, all that I wanted to become I became, therefore I am.

“All that I wanted to become I became therefore I am”

How many want to become a multi multi, multi millionaire? Make some noise. How many of you all want to become a multi, multi, multi billionaire? This is the energy that you want to speak, what you wanted, this is the room.

“All that I wanted to become. I became therefore I am”.

So the truth is you are all multimillionaires and billionaires. I said we are all multimillionaires and billionaires. We can't be afraid. The formula is you, it's you. Gotta say, nobody gonna stop me.

My mom passed away August 26, 2011 and I fell into a two or three and a half to three and a half year depression, because I chose to fall into a depression. I choose to let that pain suppress me. Now I use my pain. I don't let pain use me. You want to see me flourish, hurt my feelings. Oh you want to see me go get it, then piss me off. Tell me I can't do it and I will show you I can do it. Then I'm gonna make you accountable. That's what I come to do and I don't mind, because you are the one. You are the one. You are the one that's going to break the generational curses in your family. You are the one that's going to be the first multimillionaire in your family. You're going to be the first to show your family that it can be done. You just haven't stepped up to the play yet. Batter up!

To all is love. Love is the answer to everything in life. So I give love and I receive love effortlessly and unconditionally. That's what I do. And I have compassion for those that despise me... trying to come up against me. Compassion is what I have. The formula is alignment.

On issues of race:

How many of you all came to my little white/black training at 10X Ladies. Do we want to be called white? Do you want to be called Caucasian? Let me just tell you a little secret. We wanted to talk to you all. Like we want to do business with you all. Well, we'd be

afraid I'm not gonna say the right things and I learned that you all be afraid of us too? You all don't know this that we want to be called Black not African American. Well, will my Black folk in here make some noise. I didn't know that, so I just I needed to know what you want to be called, to call you white or caucasian? Thank you, I didn't know. So we used to be scared of you all and I learned that you all scared of us too, and I made a declaration to Elena. And I said, listen Elena, "I am black. Very black and I don't ever want you to forget it." I literally talked about it. She said, "I am white, and I come from New Orleans but I have black friends." I asked Grant, why he like black people so much, like what's up with you? Then he told me a story. I wanted to know. People telling me Grant don't like black people and he's really racist and you don't give him your money. I'm so glad I gave my \$5 million, thank you Lord. That was the best thing I could have done. My check come o, my account every month. What else I would have did with the money? Shopping? Bought some more diamonds? You know think like I'm an empress. And it's like it's almost like you get tired, you get tired of the jewels and the bags and all that stuff. And I asked Mr. Cardone and he cried. Like he cried. He said he got to tell me about his plans, that he can't go back to help, but needs to have funds for moving forward. Culture? Hey, he aint no racist, I'm telling you right now for real. And they asked me to say I'm just being real because some of you all afraid, some of you all thirsty.

Thanks Elena, same story, son of a friend who died and I think it was a fire and she remembered a body being...you could see her tears...and she like, I can't do nothing about that. But I could connect with you. And so we started to have that conversation and I promised her I said, "listen, I'm always gonna be black, and I just want you to always teach me a white way, because I want to be your friend. I made more money with white people than I did with black people." I know that sounds weird but can I tell the truth? So I wanted to learn and so I made a decision to be intentional. To be intentional, to have honor, to never let myself get familiar.

Never get familiar with your soil and your seed. Don't become the saboteur. This is what I see for my girl, my community... my culture.

All you got to do is watch these people. The Cardones is the shortcut. They collapsed decades into days. So I just believe today is a new day for all of us. For all of us. We could do all our part to make it a better place, all of us.

So I want to encourage all today. Don't be afraid of us, please don't be afraid of me. I just want wealth, health, prosperity, good relationships, and a good sex outlet. I want all the great things of life. The average lifespan is between 78 to 80 years old. I'm 42. So you're telling me I got like 35 or 40 more years ago? We don't know when our last day is gonna be. None of us don't know.

But I decided, Stormy Wellington is going to engage in a vision bigger than myself. I will let nothing or no one get in my way.

Like get your vision in your mind real quick. Like what do you see yourself like? What does the finish line look like for you? So you don't stop 'til you get your millions. Don't stop to you get your billions. Like don't stop whatever it is and it's not you're not crazy. It ain't the money. The money is a tool.

Have a vision for your life:

But you got to know your vision to create the discipline for your life. Your vision will tell you who you can talk to, who you can't talk to, what you can eat, who could be your friend with time. Come up with your vision and align with that. And then align yourself with the right people that aren't afraid to push you a little bit, to be your soil, when they need to for you to grow.

But no matter what happens, don't you ever be the saboteur? Don't you ever let nobody come in your way, and the vision that you have for your life. You got to show the world your vision. If you believe in it, let us see it then.

Miss Cardone said to me the other day she said, "Grant's gonna impact 8 billion lives," and I said wait a minute, the old world is 8 billion. I'm confused. Like dang, that's so big. Mine was 1000 families, and I'm like that's too small. So now here's his 8 billion... he can't get it by himself...he got his army behind him.

I want you to get your vision in your mind. This is the room to manifest in. I mean, how many of you all want to be on the stage one day? I can't believe I'm up here. But won't make no

investment, don't want to buy nothing?

Then Scarlett said to me, "I said I want to charge you, I want to pay you to come speak at my event." I never forget this, she said "I can't charge you, I want to come and I want to tap into the power." Did you all hear what I just say? She said, "I want to tap into the power." Whether you all want to understand it or not, we have just tapped into billion dollar power, and if he could become a billionaire with all the limitation he had on his life, then guess what we could become.

I have decided. I'm gonna try to suit up...that means get your back straight, get the posture. Yeah, let me believe you. May the world believe you. Let your neighbor believe all that this. Come on, you all ready? I have decided to engage in a vision bigger than myself. So nothing, no one will get in the way. I love you all 10X family.

I want to thank you because until this happens a young rickety wreck black girl and a white guy...until we get on the same stages we cannot solve this massive problem.

[Grant Cardone] This is my sister. This is your sister. Guys, the color of your skin is nothing. Okay, we are all connected. And you cannot keep talking about this white/black thing until white and black get in the same room and talk about this thing. This is my sister. This is your sister. And I'm going to tell all you white people out there, how many white rickety rack white people do I got? I'm gonna tell you something, if she was white, she might not be where she is. You understand that? Because she had some pressure and resistance, and in time that has made her the diamond that she wears. But most importantly, the diamond that she has become! Give her a big thank you. Thank you Mrs Wellington.